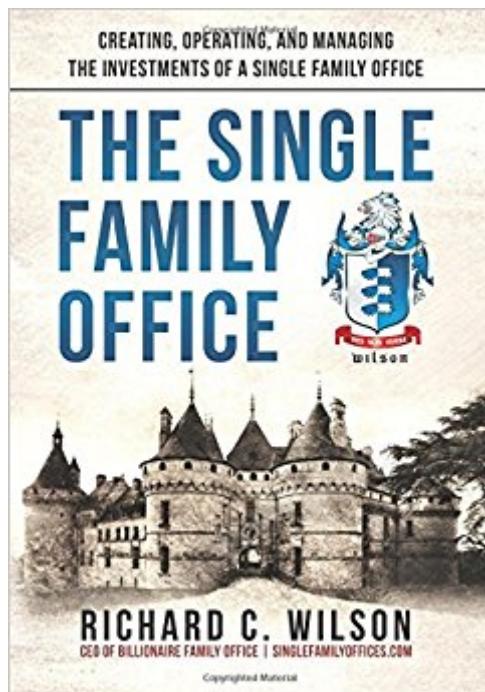


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# The Single Family Office: Creating, Operating & Managing Investments Of A Single Family Office



## Synopsis

The Single Family Office: Creating, Operating & Managing the Investments of Single Family Offices is the first book to focus on providing transparent case studies, best practices, mistakes to avoid, and models to follow if you are looking to run a single family office or have one started for your family or client. As of 2015 when this book was published, we believe it transparently quotes and interviews more single family offices than every other book in print today combined. To add another dimension of value to the text, and to make it more interactive at the same time we have included 40+ videos & audio interviews, and over 9 hours worth of recorded webinar content for you to stream or download for free. Our hope is that this text will become a central resource and guide for families around the world and for generations to come. In short we are offering a \$1,000 single family office training program in the form of a \$7 paperback book, and we hope you enjoy the read. Richard C. Wilson helps \$100M+ net worth families create and manage their single family offices and currently manages 14 clients including mandates as the CEO of a \$500M+ single family office and Head of Direct Investments for another with \$200M+ in assets. Richard is also the founder of the Family Office Club, the largest membership-based family office association (FamilyOffices.com), along with holdings in the training, single family office management (SingleFamilyOffices.com), investment conference, search, data research, physical bullion, private equity (PrivateEquity.com), food, and energy industries. Through operating the Family Office Club Association Richard has created the first platform business focused on the family office industry. He has spoken at over 150 conferences in 17 countries and has the #1 bestselling book in the family office industry. Richard has his undergraduate degree from Oregon State University, his M.B.A. from University of Portland, and has studied master's level psychology through Harvard's ALM program while previously residing in Boston. Richard currently resides 10 minutes from downtown Miami on the island of Key Biscayne, Florida with his wife and two daughters. Learn more at <http://SingleFamilyOffices.com> or setup a phone call or meeting with Richard by calling (305) 333-1155 or emailing him at [Clients@SingleFamilyOffices.com](mailto:Clients@SingleFamilyOffices.com) Richard resides on the island of Key Biscayne, Florida with his wife and two daughters.

## Book Information

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## **Customer Reviews**

Richard C. Wilson is CEO of a \$300M single family office, and Wilson Holding Company which operates and has equity stakes in a half dozen operating businesses which produce over \$10M a year in revenue. Richard is the co-founder of the Oil & Gas Syndicate and also the founder of the Family Office Club, the #1 largest association of family office professionals. Richard has relationships with over 1,000 family offices including 71 billionaire families and their family offices. Due to the Family Office Club that he operates Richard has spoken 150 times globally in 17 countries and he is the bestselling author of *The Single Family Office: Creating, Operating, and Managing Investments of a Single Family Office*. Recently you may have seen Richard on TV being interviewed on the Brian Tracy Show about his firm's training division. Richard has his undergraduate degree from Oregon State University, his M.B.A. from University of Portland, and has studied master's level psychology through Harvard's ALM program while previously residing in Boston. Richard currently resides on the island of Key Biscayne, Florida with his wife and two daughters.

Mr. Wilson has done it again: written another excellent book! Starting on page 3, there are 4 free webinars offered that are downloadable. They are: Single Family Office Investing; Creating a Single Family Office; Direct Investing, Co-Investing, & Club Deals, and Family Office Investment Priorities. There are many more links to free video clips are also provided, which are short in nature (around 3 to 8 minutes in length) and are to the point. There is a ton of information in every chapter from other sources as well. Mr. Wilson interviews top Family Office Managers and Principles and gleans the very best information that is educational to those wanting to start a family office at any level or experience. I recently was able to take the knowledge from this book and apply it at a recent CIO and REI Allocation Summit and left with 32 new contacts and friends which includes 4 ~ 6 big (over \$100 Million) family offices. I highly recommend this book for anyone interested in learning more about family offices and working with them.

Just finished reading this Single Family Offices book by Richard Wilson. He has some excellent perspectives from the single family office CEO & CIO perspectives in this book and could even take the place of hiring an expensive family office consultant. My one critical comment is that while roughly 30% of the book is focused on starting a family office, I do wish it had even more details on this area...but it still is the best resource I have found so far on this topic. The family office advisor community is so small it needed a resource such as this just for single family offices. I also liked all of the additional resources provided throughout the book. Highly recommended.

Fantastic book just for the sheer amount of statistical information. All of the negative reviews are probably young kids who are not smart enough to find their own way in life. Wilson is not advocating that you enter into hedging, as some reviews have plainly stated. He has simply compiled information for those interested in connecting with other family offices and leveraging their resources. Fantastic, fantastic book. He also touches on the reasons behind family office discretion and his family governance chapter is second to none. Anyone who values "professionalism" for its own sake will absolutely love this book. A truly rare find. It will also serve most useful as a reference book to those interested in working for or running their own single family office.

As a manager of several single family offices, I feel this book does a great job of giving the reader a clearer understanding of the industry and some of the common challenges. I met Richard at an ACG sponsored family office panel in New York and he is the real deal. I love the active leadership role he is taking within the industry. I look forward to finding some cases to work on together and am anxious to get involved in his events.

Richard puts together content like no one else in the industry. He is masterful in eliciting expertise and experience sharing from leaders that are often considered unapproachable. I continue to read/watch/listen Richard's content because there is always takeaway value.

Very intriguing book, the few of its kind on single family offices. Richard's style of blending interviews with background explanations on theory makes it an enjoyable read for anyone looking to expand their knowledge on family offices. Well done Richard! Looking forward to the next one!

Book arrived quickly. An easy read for those of us not familiar with what is necessary to establish a

family office. A lot of good in-depth information you need to consider before going the family office route.

Great book for learning how to set up your own investment office with out SEC regulation and using one persons money not the LP route of several peoples money.

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